

Q88Dry: experts in vessel and fleet information management

Q88Dry is renowned in the dry bulk industry for managing critical vessel and fleet information needed in the chartering and evaluation processes. Q88Dry offers owners, operators and charterers of bulk carriers a collaborative space where information can be quickly shared and leveraged to maximize fleet utilization, ensure vessel suitability and capitalize on market opportunities. With the industry's leading charterers, owners and operators onboard, Q88Dry captures real-time industry changes.

Cloud-based, Q88Dry allows companies the ability to manage all of their fleets' certificates, documents and questionnaires in one central database. The data directly links to an automated notification system which prompts vessel owners when safety certificates are coming due. In turn, assisting the industry leaders in maintaining the most up to date certifications onboard at all times to ensure safe waters.

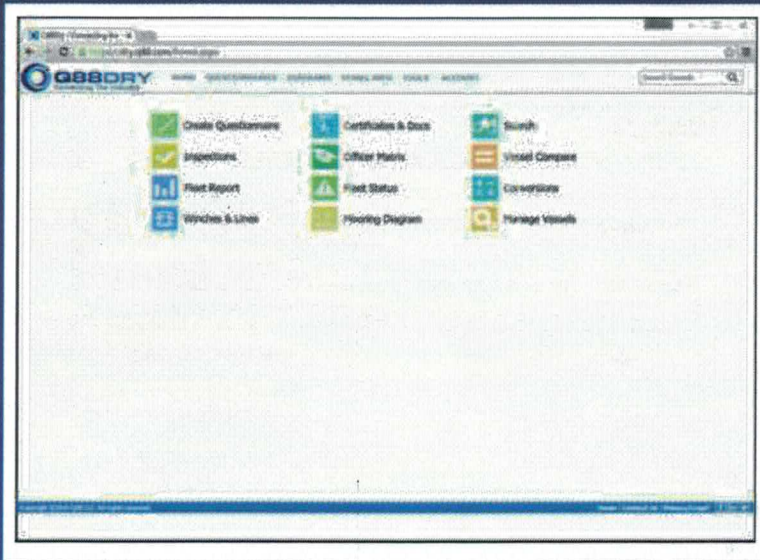
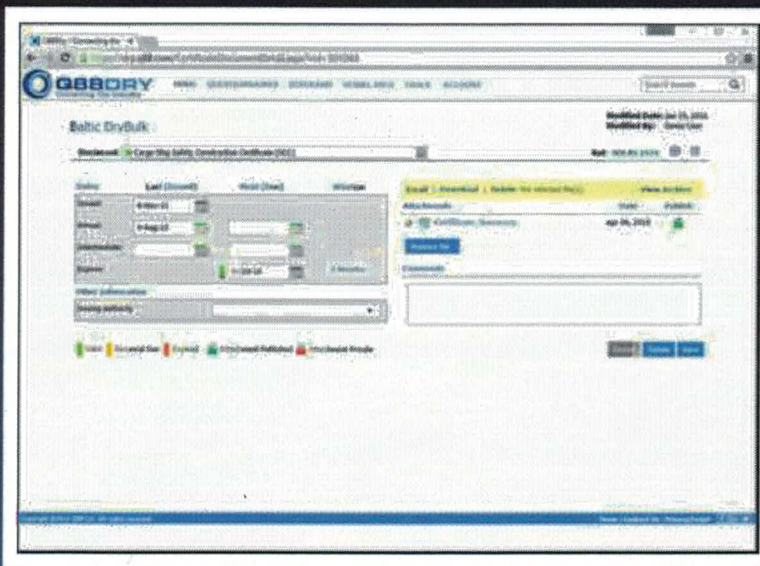
Q88Dry, a Q88 LLC company, boasts a client list of over 90 companies operating over 1,500 bulkers. Notable clients include commodities trading giants Cargill and Glencore, as well as some of the world's leading owners and operators including Pacific Basin, Western Bulk, Clipper Bulk and Scorpio Bulk. Q88 LLC was founded in 2008, and is considered to be at the forefront of information technology for the maritime industry. It has over 1,000 clients on six continents, and has 160 years of combined shipping experience.

THE Q88DRY DIFFERENCE

- ❖ improved responsiveness;
- ❖ operational efficiency;
- ❖ greater visibility and control; and
- ❖ optimal fleet utilization.

Key benefits

- ❖ reduce time taken to lift subjects on a fixture
- ❖ minimize risk through access to the most up-to-date and accurate single source of vessel data;
- ❖ integration with clients' core business systems —
 - ❑ VMS Systems & Recap Managers: Veson, ShipNet, Triple Point, Danaos and Chinsay
 - ❑ internal systems and corporate website
 - ❑ select third-party ERP systems



- ❖ streamline communication and the sharing of information with the world's leading charterers, owners and operators; and
- ❖ partnership with the leading software providers in the industry.

Key features

- ❖ email questionnaire offline directly to Master for completion
- ❖ automatically complete any 200+ charterers questionnaires
- ❖ certificate and document management
- ❖ search for any vessel listed on Q88Dry
- ❖ share access to vessel specifics with business partners
- ❖ fully hosted cloud offering:
 - ❑ web-based
 - ❑ no hardware or software to install
 - ❑ accessible from any mobile device.